

We are looking for a...

Partnerships and Communications Coordinator (full-time)

Location: Our office is based in Berlin but we are open to hybrid work.

Desired start date: As soon as possible.

About Elucid:

“At Elucid, we make human health benefit supply chains”

We are a Berlin-based social enterprise specializing in sustainability services for commodity buyers. We leverage technology to provide comprehensive health coverage to small-scale producers. By offering our customers a solution that generates high-quality data to prove sustainability claims and ensure compliance reporting, we directly improve the health, productivity, and income of farming and artisanal mining communities. This approach fosters a resilient supply chain, enhancing producer engagement and improving farmer retention rates.

We are an international team of senior engineers, medical doctors, supply chain experts, economists, and design thinkers. Our current focus is on customers sourcing from Sub-Saharan Africa (Ghana, Côte d'Ivoire, Madagascar) and Latin America (Ecuador, Venezuela) in cocoa, coffee, fresh fruits, and mineral supply chains.

Role overview:

You will drive the success of our partnership initiatives and communication strategies, positioning Elucid as a leader in sustainability within a dynamic market. The ideal candidate will possess strong organizational skills, excellent written and verbal communication abilities, and a passion for bridging the gap between research and communication. The role involves:

- Partnership Management with Clients & Funders

You will play a crucial role in nurturing and expanding our collaborative network. Your responsibilities will include serving as the primary point of contact for key accounts and industry associations, gaining deep insights into client needs, identifying upsell opportunities, and negotiating contracts. Additionally, you will be responsible for writing and managing grant proposals, ensuring close communication with funders, scouting grant opportunities, and conducting industry research to pinpoint promising growth opportunities.

- Communications and Content Development

You will create communication materials, including reports, articles, blog posts, and presentations tailored to resonate with our audiences. Additionally, you will develop communication material for our projects, gather insights through interviews with stakeholders, and collaborate with our data team to translate complex data into engaging narratives using storytelling techniques.

Education and Experience:

- Degree in Communications, Journalism, Marketing, Medicine, Public Health, or a related field.
- +3 years of experience in partnership management, fundraising, communications, or related roles with a preference for candidates with experience in medical development and grant management.
- Previous experience in the area of social and environmental sustainability, ESG, and sustainability at large is a plus.

Skills and Competencies:

- Proficiency in written and verbal communication, adept at conveying complex ideas clearly and concisely.
- Excellent project management abilities.
- Experience using multimedia content creation tools and platforms.
- Strong interpersonal skills, enabling effective collaboration with internal and external teams.
- Fluency in English, both spoken and written; proficiency in German, French, and/or Spanish is a plus.

Why join us:

- Opportunity to promote the sustainability of global supply chains by directly improving the health and livelihoods of small-scale producers.
- Be part of a vibrant, diverse team that values integrity, teamwork, and responsibility.
- Experience a rewarding blend of remote work and a dynamic office environment.
- Competitive salary and attractive additional benefits.

How to apply:

If you are passionate about driving our partnerships and communication growth while promoting sustainability and social impact in global supply chains, we would love to hear from you!

Please submit your resume and a cover letter to jobs@elucid.de by **April 08, 2024**.

Distribution channels:

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